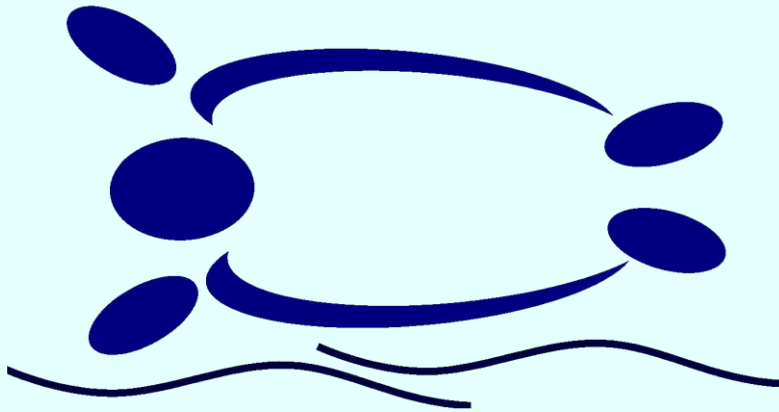


Our Quotation



Turtle Productions Ltd

www.turtlepondandlakeliners.co.uk

01453 297050

Introduction



Our mission

Assuming you are satisfied with our quotation and award us this contract, we will:

- ◆ Work closely with you at all stages of the installation, and
- ◆ Keep disruption to an absolute minimum
- ◆ Ensure customer satisfaction at **all** times

Dates of contract

The date suggested for this contract is two be confirmed. We anticipate that the work should not exceed five days for our full team (subject to the level of your involvement) unless exceptional weather conditions apply or events occur beyond our control (in which case we will keep you full informed).

Our payment terms are:

- ◆ Deposit - 25% of the quotation payable with order. This can be paid by online bank transfer into our account 41102626, sort-code 09-06-66. Our bank is Santander and account name is Turtle Productions.
- ◆ Balance due within 14 days of invoice from which title and warranty transfers to you.
- ◆ If payment is made later than 30 days after the completion of the contract then we reserve the right to charge you interest on the outstanding debt. This interest rate is charged at 10% above the Bank of England's base rate.
- ◆ If your invoice remains unpaid to the point where we need to appoint our contracted debt collectors, any fees and commissions incurred will be payable by yourselves.

Terms & Conditions

- ◆ For our full Terms and Conditions, please visit our website [here](#). If you do not have web access, you can write to us for a paper copy.
- ◆ As this project has further components beyond this lining, our work is not subject to JCT retention and as such, we do not subscribe to any payment retention. You have both our installation warranty and product warranty to rely on. Your acceptance of our quotation confirms this.

Professional bodies

We are members of the FSB - the largest campaigning pressure group in the UK. The FSB exists to promote the interests of the self employed and all those who run their own businesses and act to protect your interests if and when required.

We are members of OATA – the Ornamental and Aquatic Trade Association.

We are accredited members and Preferred Partners to Firestone lining products. We are on call to assist them or act on Firestones' behalf anywhere in Europe.

We are fully qualified OASE approved installers for filtration, fountains, pumps and lighting for large ponds and lakes.



Firestone



OFFICIAL INSTALLER



Quotations



PROJECT – line two lakes

You have asked for indicative figures and tentative quote pro tem for the lining of two 25m x 110m x 2.5m deep lakes you are applying to build on a landfill site.

We estimate (and therefore base our quotation on) that five working days (which include our travel) will be required for this project for our full team to handle this size, notwithstanding delays due to weather, delivery to site, delays on site or other unforeseen matters caused by us. Delays generated by you will be chargeable – please see our T&C's.

Our quotation works on the following presumptions:

- All ground-works will have been completed including any appropriate anchor trenches.
- The [bed of the feature](#) has been rolled flat prior to our arrival allowing us to weld on a [smooth bed](#).
- We will have the use of an operated machine with front-forks for off-loading, storage and movement of the supplies around site. The machine should be able to access all sides of the pond and be able to safely lift up to 600kg.
- Use of the operated machine to deliver the liners to the pond-side.
- We will have a setting out space if and as necessary.
- We can get our vehicles to the pond side for storage of dry goods / tools required
- Finally, dry weather! Seaming of Firestone liner cannot happen with moisture/rain in the air.

We will:

- Work with you pre our arrival to ensure the layout, shape and depths of the feature and anchor trench system are correctly dug. Predominantly this will be via phone and e-mail with your photographic support.
- Work with you to ensure all materials are stored and moved around site as and when needed
- Recognise and comply with all H&S and PPE requirements and stipulations on site as directed.
- Work with and alongside you to ensure a single-team turn-key solution.

To install the liner, we will:

- Un-roll and either hot or cold weld together the 250gsm geo-textile membrane sheets that will protect the liner (using a 240v heat gun and portable generator power source or adhesives)
- Un-roll (with machine) the liner. This is done by your machine placing the rolls on the bank, us pushing the roll in and it unrolls to the bottom, and then your machine pulling the roll back up the far bank to un-roll the liner.
- [Cold-weld join](#) the Firestone 1.02mm geomembrane to cover the area
- Work with you to ensure any [anchor trenches / banks](#) are built correctly to anchor the liner into place once installed.
- We understand you are not over-soiling / surcharging the liner so there is no need for a second geo-textile membrane.

Upon completion of the installation, Turtle Productions will remove and recycle all spare material generated by this project. Our quotation includes all welding / jointing material only that is required for this project, our labour to install the liner and assumes availability of your operated plant as detailed above.

Our quotation is thus £77,000 + V.A.T. and this includes an expected 5% material price rise around Christmas. As your project has a potentially long lead in time, we future proof it by making the quotation valid for 180 days.

Additions

We will be able to support any additional work or problems that may arise from this project as necessary. This can include aquatic planting and lake aerators.

Examples of our work

Please view our various web presences to learn more about what we do and how we work:

- Our [national coverage, commercial liner-welding service website](#) shows our larger projects from across the country.
- Our [company page on Facebook](#) has our most regular updates.
- In particular, please view [this project](#) and note our [testimonial](#) for [this project](#).

Further considerations

We would like to take this opportunity to advise you of some added benefits in using the Firestone EPDM product and Turtle Productions to install it:

- **Turtle Productions** are now the UK's biggest independent, family-owned company for the Firestone product. When backed through our suppliers [Gordon Low Products](#) and [Firestone UK](#), we are more than big enough to handle any installation yet small enough to care, providing prompt, efficient and expedient service.
- We are members of the Firestone European Preferred Partner scheme.
- We can provide you with one-stop shopping and a turn-key solution. We can project manage any sub-contract trades needed to complete the project on time and within budget.
- Should the un-thinkable happen and you spring a leak, Turtle Productions has a product that allows us to provide you with an under-water seal. So, should your staff be maintaining the pool for whatever reason and they damage the liner, we can respond - possibly on the same day - and possibly cure your problem with the minimum of inconvenience or loss of revenue. This is only possible AND guarantee-able with a Firestone EPDM liner.
- The **Firestone** brand has a world-wide reputation for excellence and being the foremost, correct product for this type of installation. It's PondGard and GeoGard EPDM liner is extremely durable, resistant to damage, ideal and right for your installation.
- Firestone EPDM is able to withstand any element of British weather, be it exposed or under water. For example, we lined this [9,000 square metre lagoon](#) in sub-zero temperatures. The lagoon drains through the year with the liner exposed to all elements – there is no risk of sun or other weather damage to the liner, guaranteed.
- Firestone's inaugural installation, [Mamusa irrigation lake in Spain](#), has just had its 45th birthday with no problems. Other examples of their liner installation from around the world can be found [here](#).
- Accelerated testing of Firestone EPDM currently gives its life expectancy of 56 years, and counting.
- By choosing an inferior product and then replacing it in 5-10 years time, you need to consider the loss of business through disruption when compared to Firestones' higher flexibility, elongation and puncture resistance.
- By choosing Firestone EPDM over a cheaper liner, the nominal increase in cost of material is more than outweighed by its proven characteristics of flexibility, elongation and warranty – both of product and installation. Furthermore, with the ease of repairing or modifying Firestone liners, the pool can flex / change shape as future concepts develop.
- Equally, Firestone EPDM liners beat blue clay installations both in raw materials and installation costs, plus durability in that EPDM can expose to air whilst clay will crack and fail. [Bentonite liners](#) have a similar weakness (especially prone to freeze/thaw situations) and a short shelf life for installation.
- Having repaired many inferior liners ([see this example PE liner failure here](#)), we choose not install them but recommend and install the proper material for the right job, first time, only time.

Turtle Productions Ltd

Unit 2, The Old Brickworks, Ebley Road, Stonehouse, GL10 2LW
Office:01453 297050, Mobile:0788 778 1665
web: www.turtleproductions.co.uk & www.turtlepondandlakeliners.co.uk
Registered in England, Company no: 5063674, V.A.T. Reg. No: 763 0200 70



Quotation

Date: 20 September 2018
Our ref: TP/MCH/2089

David Addison
Pick up Skips
New Brunswick Street
Wakefield
WF1 5QR

We are pleased to tender our quotations for your project. The below figure is inclusive of V.A.T. at 20%:

PROJECT – line two landfill lakes

£92,400.00

We agree to the specifications and terms as laid out in this document, the Terms and Conditions and hereby contract Turtle Productions to undertake the above quoted work.

Name of client (sign): _____

Name of client (print): _____

For Turtle Productions (sign): _____

For Turtle Productions (print): _____

Date: _____ Deposit received: _____